



## Leaseweb Global Launches Leaseweb Cloud Connect To Deliver A Flexible, Agile and Cost-Effective Hybrid Cloud Infrastructure Solution

Launches with AWS connectivity and a roadmap for adding more leading hyperscalers

Amsterdam, Netherlands, July 28, 2020 - Leaseweb Global, a leading hosting and cloud services provider, today announced the launch of Leaseweb Cloud Connect. A hybrid cloud solution, Leaseweb Cloud Connect enables customers to seamlessly connect their Leaseweb-hosted infrastructure to their public cloud (or hyperscaler) environment— and to allow sharing of data and applications between them. In partnership with Megaport, a leading Network as a Service provider, Leaseweb Cloud Connect will initially provide connectivity to AWS, with plans already in place to add other leading hyperscalers throughout the rest of the year.

Leaseweb Cloud Connect is designed for businesses that require the flexibility to move workloads between hyperscalers and Leaseweb's infrastructure in line with changing demands and budgets. Customers will be able to select different connectivity speeds between 100Mbps and 10Gbps, depending on individual project and budget requirements. The new offering provides an elegant, tailored and cost-effective solution to address the lack of customization that many businesses experience when they decide to scale their infrastructure, services, applications, and data within a public cloud environment.

"Leaseweb Cloud Connect provides businesses with an efficient way to build secure networks that interconnect Cloud infrastructures across Leaseweb and public clouds," said Nikolaos Kolestsas, product manager, Leaseweb Global. "The new offering delivers a hybrid cloud solution that allows businesses to use a public cloud for development, PaaS functions, one-off workloads, and big data platforms, all while leveraging Leaseweb for business-critical applications and associated data or specific production environments.

Megaport's Software Defined Network provides the scalable, secure connectivity to cloud onramps to ensure peak performance. This approach minimizes infrastructure costs and increases the speed at which organizations can bring new products and services to market."

By using Leaseweb Cloud Connect to create a hybrid cloud environment that leverages Leaseweb's secure and high-performance global network, coupled with Megaport's cloud interconnection capabilities, businesses can develop and distribute their services while gaining more control over their cloud-based infrastructure.

Leaseweb Cloud Connect achieves this by providing a fast and secure connection to Public Cloud, which ensures dynamic and cost-effective allocation of resources across the hybrid cloud environment.

Part of Leaseweb's Hybrid Connect Concept, Leaseweb Cloud Connect is powered by Megaport's Software Defined Networking technology and integration with virtual public cloud interfaces and gateways. The Megaport Connected solution offers the broadest reach of cloud onramps across the globe with more than 170 cloud onramps. The collaboration provides Leaseweb with the opportunity to provide greater optionality to customers in connecting to public cloud infrastructure to design hybrid solutions that scale and perform.

"We are delighted that Leaseweb has chosen our Network as a Service platform to power its new solution," said Eric Troyer, Chief Marketing Officer at Megaport. "Leaseweb Cloud Connect reinforces Leaseweb's position within the hybrid cloud provider space and allows Leaseweb to provide an extended Cloud access service to their SMB and start-up customers. We value the partnership with Leaseweb and are excited to be able to support the company's continued evolution as hybrid and multi-cloud demand continues to grow throughout Europe."

Leaseweb Cloud Connect is suited to all organizations but offers particular benefits to start-ups and SMBs in the Adtech, Martech, Gaming, and SaaS sectors that are using public cloud providers but are seeking to scale their business—not their costs.

## **About Leaseweb**

Leaseweb is a leading Infrastructure as a Service (laaS) provider serving a worldwide portfolio of 17,500 customers ranging from SMBs to Enterprises. Services include Public Cloud, Private Cloud, Dedicated Servers, Colocation, Content Delivery Network, and Cyber Security Services supported by exceptional customer service and technical support. With more than 80,000 servers under management, Leaseweb has provided infrastructure for mission-critical websites, Internet applications, email servers, security, and storage services since 1997. The company operates 19 data centers in locations across Europe, Asia, Australia, and North America, all of which are backed by a superior worldwide network with a total capacity of more than 5.5 Tbps. Leaseweb offers services through its various subsidiaries, which are Leaseweb Netherlands BV ("Leaseweb Netherlands"), Leaseweb USA, Inc. ("Leaseweb USA"), Leaseweb Asia Pacific PTE. LTD ("Leaseweb Asia"), Leaseweb CDN B.V. ("Leaseweb CDN"), Leaseweb Deutschland GmbH ("Leaseweb Germany"), Leaseweb Australia Ltd. and Leaseweb UK Ltd.

UK/NL/DE Media Contact: Touchdown PR Ineke Tiesinga +31 (0)20 658-9522 itiesgina@touchdownpr.com

US Media Contact: Victoria Berryhill 512-373-8500 leasewebus@touchdownpr.com

**About Megaport** 

Megaport is a global leading Network as a Service provider. Using Software Defined Networking (SDN), the Company's global platform enables customers to rapidly connect their network to other services across the Megaport Network. Services can be directly controlled by customers via mobile devices, their computer, or our open API. Megaport connects more than 1,700 customers in over 600 enabled data centres globally. Megaport is an Alibaba Cloud Technology Partner, AWS Technology Partner, AWS Networking Competency Partner, Google Cloud Interconnect Partner, IBM Direct Link Cloud Exchange provider, Microsoft Azure Express Route Partner, Nutanix Direct Connect Partner, Oracle Cloud Partner, Salesforce Express Connect Partner, and SAP PartnerEdge Open Ecosystem Partner. To learn more about Megaport, please visit: www.megaport.com.

Media Contact media@megaport.com