



QTS Enhances Carrier-Neutral Cloud Connectivity Ecosystem for Hybrid IT Solutions

Megaport partnership expands rapid cloud interconnection improving performance and reducing costs for QTS customers and partners

Overland Park, Kan. (July 18, 2017) – Responding to increasing customer demand for diverse cloud connectivity options, QTS Realty Trust (NYSE: QTS), a leading provider of data center, cloud and managed hosting services, today announced that customers will be able to access elastic interconnection services powered by Megaport, a leader in global Software Defined Networking (SDN).

Megaport is part of QTS' multi-phased approach to expand its carrier-neutral cloud ecosystem and simplify customer network strategies by providing diverse connectivity for cloud and hybrid IT environments.

Megaport enables QTS' customers and partners to connect over a Software Defined Network, reducing cost, and providing rapid connectivity and provisioning across a single platform. Virtual Cross Connects (VXCs) to services are provisioned via QTS' portal and managed via any mobile device. Megaport complements QTS' existing portfolio of network services to include direct connectivity to some of the world's largest hyperscale cloud providers.

"Expansion of QTS' connectivity ecosystem supports today's enterprises seeking speed, agility and efficiency to solve their hybrid IT strategies," said Dan Bennewitz, Chief Operations Officer, Sales, Product & Marketing, QTS. "By partnering with Megaport, QTS customers can connect with who they want, when they want more efficiently and effectively."

"QTS has evolved into a highly innovative provider of cloud and hybrid IT solutions backed by an increased emphasis on strategic carrier-neutral cloud interconnection," said Vincent English, CEO of Megaport. "Megaport provides the ideal foundation for QTS customers to connect easily to each other as well as over 200 service providers across our Ecosystem, including the top 5 global cloud service providers."

Enterprises will be able to access Megaport from QTS' mega data centers in Atlanta, GA; Chicago, IL; Dallas-Irving, TX; Richmond, VA; and Santa Clara, CA.

About Megaport

Megaport is the global leading provider of Elastic Interconnection services. Using Software Defined Networking (SDN), the Company's global platform enables customers to rapidly connect their network to other services across the Megaport Network. Services can be directly controlled by customers via mobile devices, their computer, or our open API. The Company's extensive footprint in Australia, Asia Pacific, North America, and Europe, provides a neutral platform that spans many key data centre providers across various markets.

Established in 2013 and founded by Bevan Slattery, Megaport built the world's first SDN-based Elastic Interconnection platform designed to provide the most secure, seamless, and on-demand way for enterprises, networks, and services to interconnect. Led by Vincent English, Megaport has been built by a highly experienced team with extensive knowledge in building large scale global carrier networks and connects over 670 customers throughout

over 150 data centres in 37 cities across 19 countries. Megaport is an Alibaba Cloud Technology Partner, Oracle Cloud Partner, Amazon AWS Technology Partner, Microsoft Azure ExpressRoute Partner, and Google Cloud Interconnect Partner.

Megaport. Megaport, Virtual Cross Connect, VXC and MegaIX are registered trademarks of Megaport (Services) Pty Ltd ACN 607 432 646.

To learn more about Megaport, please visit: www.megaport.com.

About QTS

QTS Realty Trust, Inc. (NYSE: QTS) is a leading provider of secure, compliant data center, hybrid cloud and managed services. QTS features the nation's only fully integrated technology services platform providing flexible, scalable solutions for the federal government, financial services, healthcare and high tech industries, delivered from carrier-neutral data centers. QTS owns, operates or manages more than 5 million square feet of data center space and supports more than 1,100 customers in North America, Europe and Asia Pacific. In addition, QTS' Critical Facilities Management (CFM) provides increased efficiency and greater performance for third-party data center owners and operators. For more information, please visit www.qtsdatacenters.com, call toll-free 877.QTS.DATA or follow us on Twitter @DataCenters_QTS.

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