Megaport and Linxdatacenter partner to deliver direct cloud connectivity to Russia

Access to public clouds and multicloud infrastructure for enterprises in Russia

November 22nd, 2018 – Megaport Limited ("Megaport"), a global leading Network as a Service (NaaS) provider, and Linxdatacenter, a provider of high-end colocation, cloud and connectivity solutions in Moscow, St. Petersburg and Warsaw, have partnered to offer direct access to leading cloud service providers (CSPs).

Linxdatacenter, the first reseller of Megaport in Russia, will leverage Megaport's global Software Defined Network (SDN) to provide this access to Linxdatacenter colocation and cloud clients. Customers will be able to reach Megaport's Ecosystem of more than 300 service providers via direct connections through the Linxdatacenter channel. CSPs in the ecosystem include Amazon Web Services, Microsoft Azure, Google Cloud, Oracle Cloud, IBM Cloud, Salesforce, and Alibaba Cloud.

"Big cloud" services easily resolve issues with web development, payments processing, data streaming, big data analysis and machine learning. For this reason, more and more businesses use public clouds (CSPs) to benefit from their functionally and economically effective environments. Scalable, direct connectivity to global CSPs therefore becomes essential for business development.

Thanks to its partnership with Megaport, Linxdatacenter can simplify cloud connectivity for its clients in Moscow and St. Petersburg. Businesses in Russia can scale their cloud architectures based on predictable performance over secure, scalable, on-demand connections.

Direct, private connectivity helps reduce the total cost of ownership and improves performance for multicloud and hybrid cloud solutions. Combined with Linxdatacenter's deployment and support of customer infrastructure and documentation, the Megaport SDN will provide powerful tools to scale the next generation of cloud-based IT architectures.

Under the agreement, Linxdatacenter is able to be listed in the Megaport Marketplace, making secure LinxCloud available to Megaport customers worldwide. Megaport and Linxdatacenter will initially connect in Stockholm.

Key points / highlights
- Multicloud connectivity in Russia through one platform
- Global ecosystem of more than 300 service providers, including top global CSPs
- Connectivity to more than 230 data centers worldwide to support hybrid cloud and IT backbone
- Cloud-to-cloud connectivity with Megaport Cloud Router

- Consistent performance and improved security thanks to direct cloud connectivity

"Demand for cloud services continues to grow at an increased pace in all regions, and Russia is no exception," said Vincent English, chief executive officer of Megaport. "To satisfy that demand and make cloud a reality, enterprises need an easy, secure, and scalable way to connect to cloud providers. The Megaport SDN makes this a reality and empowers customers with on-demand connectivity that operates at cloud-speed. We are pleased to partner with Linxdatacenter to extend the reach of cloud services to Russian enterprises and enable their digital transformation journey."

Heiko H. Koop, chief executive officer of Linxdatacenter, commented, "We are partnering with Megaport because connectivity to public clouds will be a key development factor for the Russian economy. Few companies will stay in single-cloud environments. The future is multicloud.

"Linxdatacenter has chosen Megaport because it is the leading provider of Network as a Service and elastic interconnection services. Our partnership will enable us to offer all the advantages of connectivity to global cloud platforms at our sites in Russia and Europe."

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About Megaport

Megaport is the global leading provider of Elastic Interconnection services. Using Software Defined Networking (SDN), the Company's global platform enables customers to rapidly connect their network to other services across the Megaport Network. Services can be directly controlled by customers via mobile devices, their computer, or our open API. Megaport connects over 1,100 customers in over 230 data centers globally. Megaport is an Alibaba Cloud Technology Partner, Oracle Cloud Partner, AWS Technology Partner, AWS Networking Competency Partner, Microsoft Azure ExpressRoute Partner, Google Cloud Interconnect Partner, IBM Direct Link Cloud Exchange provider, and Salesforce Express Connect Partner.

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About Linxdatacenter

Linxdatacenter with headquarters in Amsterdam, The Netherlands, is a global provider of high-end colocation, cloud and connectivity solutions for business. Active since 2001, Linxdatacenter operates in Central and Eastern Europe, Russia, Asia and the Nordics.

Linxdatacenter provides cloud and colocation solutions at its TIER III compliant data centers in Moscow and Saint Petersburg, as well as at partner data centers in Warsaw, Shanghai and Hong Kong. It also offers fast connectivity to global cloud services, such as Amazon Web Services and Google Cloud Platform.

The company's data centers are certified under ISO 27001, ISO 9001 and PCI DSS standards. High operation standards of Linxdatacenter are confirmed by the Uptime Institute's Management & Operations Stamp of Approval. The company enables international enterprises to optimize their IT infrastructure and to comply with personal data legislation.

To learn more about Linxdatacenter, please visit: www.linxdatacenter.com

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