



Rackspace Expands Multi-Cloud Networking Capabilities with Connectivity through Megaport

Delivers Dedicated Connectivity to West Coast Public Cloud Regions and Data Centers to Customers for the First Time

SAN ANTONIO – Dec. 14, 2016 - Rackspace® today announced it is expanding its multi-cloud capabilities through connectivity to Megaport (USA), Inc, the US subsidiary of Megaport Limited (ASX: MP1) (“Megaport”), the global leading provider of Elastic Interconnection services. Now, customers in any [Megaport enabled data center](#) can establish a dedicated RackConnect® Global circuit to Rackspace data centers in the United States. This marks the first time that Rackspace customers can leverage connectivity to U.S. West Coast data centers and public cloud regions, such as Amazon Web Services® (AWS) U.S. West 1 and 2.

“The best infrastructure for a site or app can require both cloud and single-tenant bare metal solutions, which is why Rackspace has created a true hybrid cloud environment with multi-cloud flexibility,” said Mark Roenigk, chief operating officer at Rackspace. “This allows customers to connect single-tenant hosting to private and public clouds on the technology platform of their choice including AWS®, Microsoft®, OpenStack® and VMware®. Megaport elastic interconnection allows us to better deliver this multi-cloud functionality to customers with high availability and private connections to on-premise data centers and public cloud environments across North America.”

Megaport enables users to connect over an elastic, Software Defined Network (SDN)-based Ethernet fabric, allowing customers wider coverage and speed to market, while reducing costs and enabling rapid provisioning across one platform. Megaport has more than 40 locations across the United States that will now connect to Rackspace data center regions in Chicago, Dallas and Virginia. In addition, Megaport’s global network footprint includes more than 150 points of presence across North America, APAC and Europe.

“Many customers now have hybrid cloud environments with relevant interconnection needs. We are now enabling interconnection and elastic bandwidth services for Rackspace customers between a variety of on premise and cloud environments, all thanks to this new collaboration” said Denver Maddux, chief executive officer at Megaport. “Rackspace has strong strategic relationships with AWS and Microsoft. Their customers will benefit from Megaport’s network reach and elastic cloud interconnection capabilities on a global scale. Working with Rackspace was a very attractive opportunity for us due to their ability to design customized managed hosting and managed cloud solutions with private and public cloud partners.”

By connecting to the Megaport network via RackConnect Global, a highly-available dedicated circuit, Rackspace customers receive multiple benefits including:

- **High Performance** – Reliable, low-latency connection speeds of up to 10 Gbps ideal for disaster recovery planning, data backups and helping to reduce the costs of cloud-based



web and productivity applications, all with a 99.9 percent uptime SLA guarantee¹ and backed by Fanatical Support®

- **Enhanced Security** – Direct, private circuit from Rackspace bypasses the internet for a more secure connection to other data centers and cloud locations, helping companies protect business critical data
- **Multi-Cloud Capabilities** – Ability to build out an agile multi-cloud network across customers' clouds of choice, including Amazon Web Services, Microsoft Azure®, VMware or Rackspace Private cloud powered by OpenStack, with the reliability of single-tenant hosting

RackConnect Global is in limited availability in the United States with connectivity to AWS, Microsoft Azure, and now the Megaport ecosystem and enabled data centers in North America. Additional Rackspace connectivity to Megaport global regions will be available in 2017. To learn more about RackConnect Global and Rackspace connectivity providers, visit <https://www.rackspace.com/hybrid>.

¹ Rackspace guarantees that the termination end point for the RackConnect Global Service virtual circuit will be able to accept connections 99.9% of the time in any calendar month, provided that there are two or more virtual circuit termination end points at the Rackspace data center location.

About Rackspace

Rackspace, the #1 managed cloud company, helps businesses tap the power of hosting and cloud computing without the complexity and cost of managing it on their own. Rackspace engineers deliver specialized expertise, easy-to-use tools, and Fanatical Support® for leading technologies including AWS, VMware, Microsoft, OpenStack and others. The company serves customers in 120 countries, including more than half of the FORTUNE 100. Rackspace was named a leader in the 2015 Gartner Magic Quadrant for Cloud-Enabled Managed Hosting, and has been honored by Fortune, Forbes, and others as one of the best companies to work for. Learn more at www.rackspace.com.

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